

Empowering Graduates for Success:

UniSC's Leadership in Embedding Industry Certifications

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About me



INFORMATION SYSTEMS WITH A FOCUS ON DATA



TAUGHT A RANGE OF COURSES, BUT ALWAYS LOVED TEACHING SKILLED BASED COURSES



BEEN IN ACADEMIA SINCE MY BACHELORS

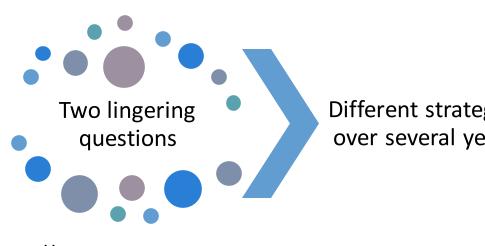


HARD TO KEEP UP WITH THE CHANGES



ALWAYS LIKED TO ALIGN WITH WHAT INDUSTRY NEED

Our Journey



Different strategies over several years

Eventually, right place right time and discussions with industry groups

Prodigy Learning and Certiport



• How can we ensure our students are competitive?

• Why study with UniSC?

Why embed?

Students graduate with industry certification(s)

• By embedding certifications into our programs, we are providing students with a competitive start into the workforce.

• To be competitive for both domestic and international students, UniSC's technology programs need to stand out from its competitors.

Value adding to our programs

Courses are more than just the certification



The certification is NOT the whole course



It is aligned with the practical aspects of the course



In most of the Technology courses we have hands on skills that students learn

Different ways to embed

Partial Material

No exam

- Embed some of the material
 - Students will need to study the remaining material on their own time and pay and take the exam if they choose to

All Material
No exam

- Embed all the material but not the exam
- Students can opt to pay and take the exam if they choose to

All Material Exam

- Fully embed the material and exam
- One of the tasks is the certification exam

When the material doesn't fully align

When the exam result is not accessible

Ideal option

Our Approach

Certification is gained by embedding the Industry Certification Exam as one of the course assessments.

This will enable **all** students who enrol in the courses to sit the certification exams.

Students who pass the exams will get the certification along with a grade for the assessment.

There will be no additional cost to the students. This means that USC will pay for the cost of embedding the certification.

As part of the agreement with the providers, USC can offer the certifications commercially as asynchronous short courses at full suggested retail price.

USC will be able to utilise the academic discounts to work with partners locally and charge the full retail price for exams.

This revenue generation can potentially cover the cost of the exam outlay over time.

Our Technology Programs

Undergraduate

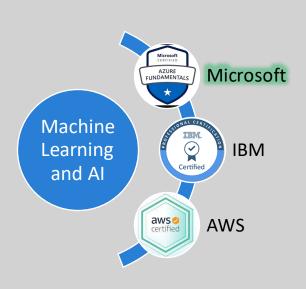
- Bachelor of ICT
- Bachelor of Computer Science

Postgraduate

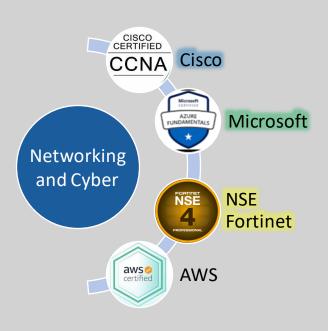
- Master of ICT
 - Grad Cert ICT
- Master of Cybersecurity and Forensics
 - Grad Cert Cyber Security
 - Grad Cert Forensics

Industry Certifications

- In our technology degrees, we have three main themes of certifications
 - Machine Learning and Artificial Intelligence (AI)
 - Big Data, Cloud Computing and Programming
 - Networking and Cybersecurity
- Each theme has several industry certifications aligned. Below are some of the main ones

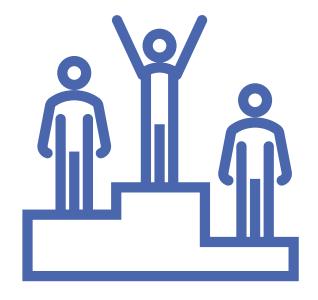






UniSC leads the nation

- We are the first university to fully embed Microsoft Certifications
 - Other universities include it as optional
- We are the first university in Australia to partner with Google Education
 - Through our inclusion of Google Career Certs



Costs of learning materials and exams

USC bears the costs of the exams by embedding them as assessment

- Microsoft exam and learning materials purchased through Prodigy Learning
- ITS exam and learning materials purchased through Prodigy Learning
- AWS –Learning Material free from AWS Education
- Cisco Learning Material free from Cisco Academy (Certificate of Completion, Letter of Merit, Digital Badge)
- Google Career exam and learning materials free from Google delivered through Coursera
- **NSE Fortinet** exam and learning materials free from Fortinet

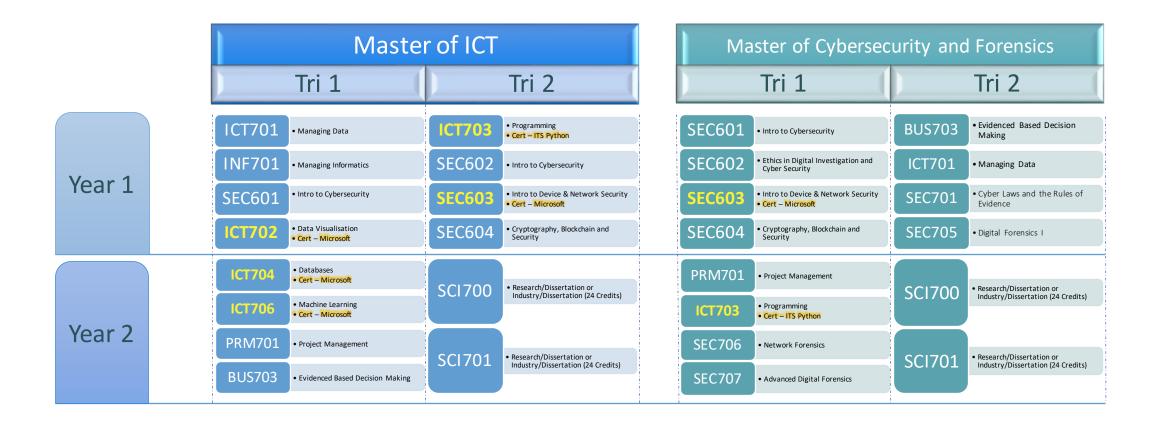
Currently Embedded Certifications

Undergrad Degrees

	BICT			BCompSci (Cloud and Mobile)				BCompSci (Cybersecurity)			
	Sem 1	Sem 2	Sem 1		Sem 2		Sem 1		Sem 2		
Year 1	BUS104 • Discovering Management	ICT115 • Intro to Systems Design	MTH103	Into to Applied Math	CSC100	Computer science project and ethics	MTH103	Into to Applied Math	CSC100	Computer science project and ethics	
	• Intro to Data Science	• Intro to Computer Networks • Badge – Cisco	ICT110	Intro to Data Science	ICT120	Intro to Computer Networks Badge – Cisco	ICT110	Intro to Data Science	ICT120	Intro to Computer Networks Badge – Cisco	
	• Programming • Cert – ITS Python	DES 105 • Intro to Design and Concept	ICT112	• Programming • Cert – ITS Python	ENG103	Intro to the Internet of Things	ICT112	• Programming • Cert – ITS Python	ENG103	Intro to the Internet of Things	
	• Foundations of Comp Security • Badge – Google Career	SCI110 • Science Research Methods	SEC100	Foundations of Comp Security Badge – Google Career	MTH212	Discrete Mathematics	SEC100	• Foundations of Comp Security • Badge – Google Career	MTH212	Discrete Mathematics	
Year 2	• Systems Analysis and Design	DES222 • Responsive Design in Wearable Technologies	CSC200	Computer organisation & Operating systems	CSC201	Data Structures and Algorithms	CSC200	Computer organisation & Operating systems	CSC201	Data Structures and Algorithms	
	• Database Design • Cert – ITS Databases	DIG202 • Bringing Data to Life	ICT211	• Database Design • Cert – ITS Databases	CSC202	Mobile App Project	ICT211	Database Design Cert – ITS Databases	CSC202	Mobile App Project	
	• Intro to Interactive Media	• Elective	ICT220	Wireless Communications Badge – Cisco	CSC203	Software Defined Networking	ICT220	Wireless Communications Badge – Cisco		• Elective	
	• Geographic Information Science & Technology	• Elective	ICT221	Object-oriented programming Cert – ITS Java (from 2024)	DES222	Responsive Design and Wearable Technologies	ICT221	Object-oriented programming Cert – ITS Java (from 2024)		• Elective	
Year 3	ICT351 • ICT Professional Practice	• Database Programming • Cert – Microsoft	CSC300	Practical Machine Learning Cert – Microsoft	CSC303	Cloud and DevOps	CSC300	Practical Machine Learning Cert – Microsoft	CSC303	• Cloud and DevOps	
	• ICT Project Management	ICT342 • ICT Industry Project	ICT352	ICT Project Management	WPL310	Workplace Learning	ICT352	ICT Project Management	WPL310	Workplace Learning	
	• Elective	• Device & Network Security • Cert – Microsoft	CSC301	Full Stack Web Development Cert – ITS JavaScript	ICT320	Database Programming Cert – Microsoft	SEC301	Cyber Security	SEC303	Device & Network Security Cert – Microsoft	
	• Elective	• Elective		• Elective		• Elective	SEC302	• Ethics in Cyber Security	SEC304	Cryptography, Blockchain and Information Security	

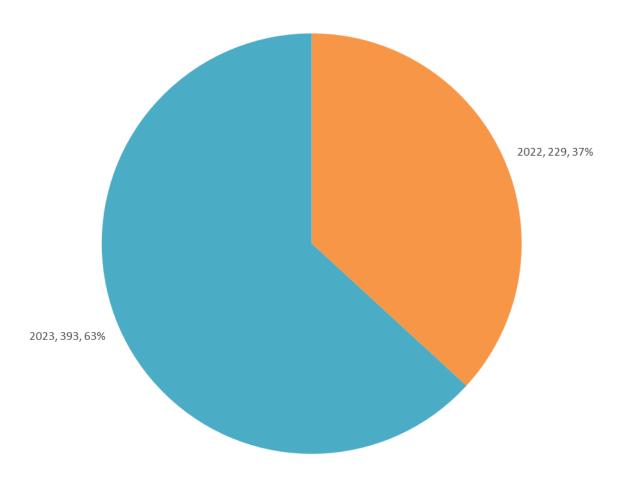
Currently Embedded Certifications

Postgrad Degrees

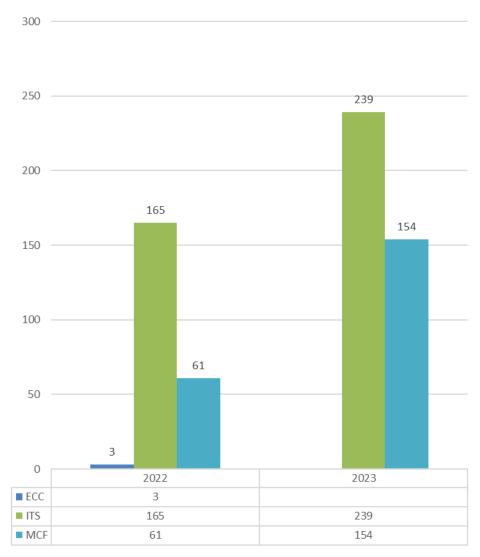




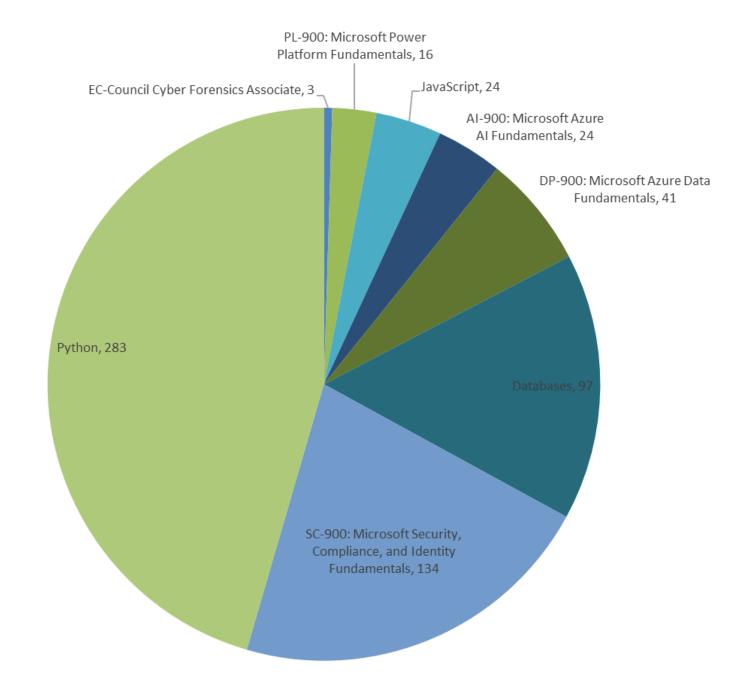
Total Exams by year



Total Exam type by year

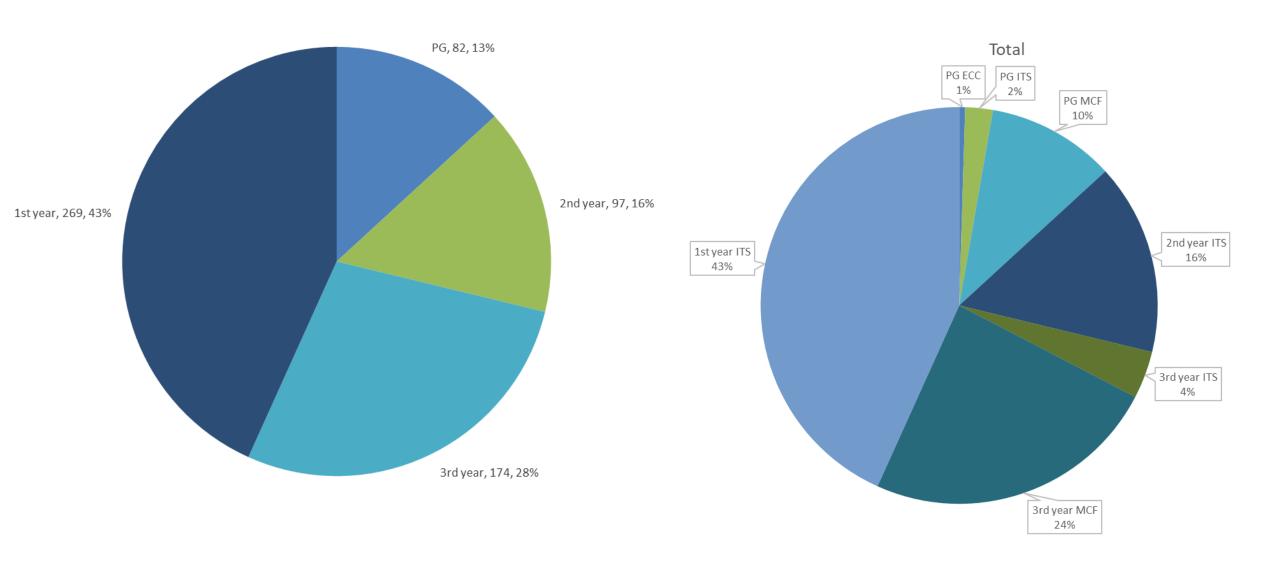


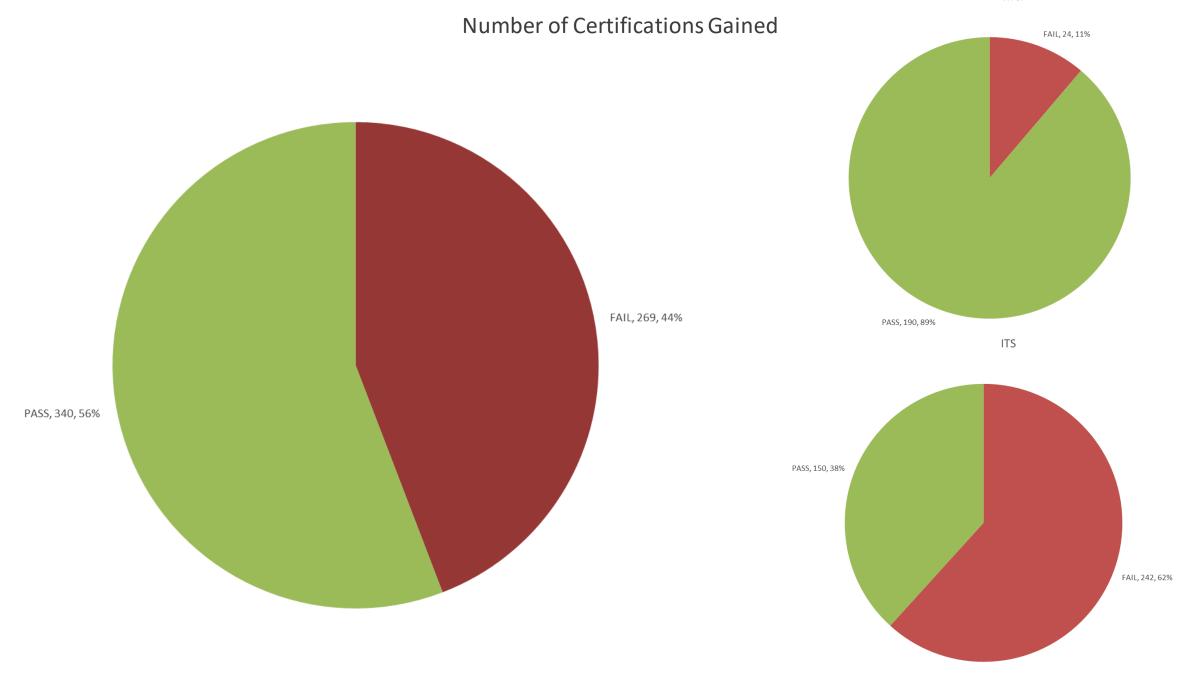
Total by Exam Name

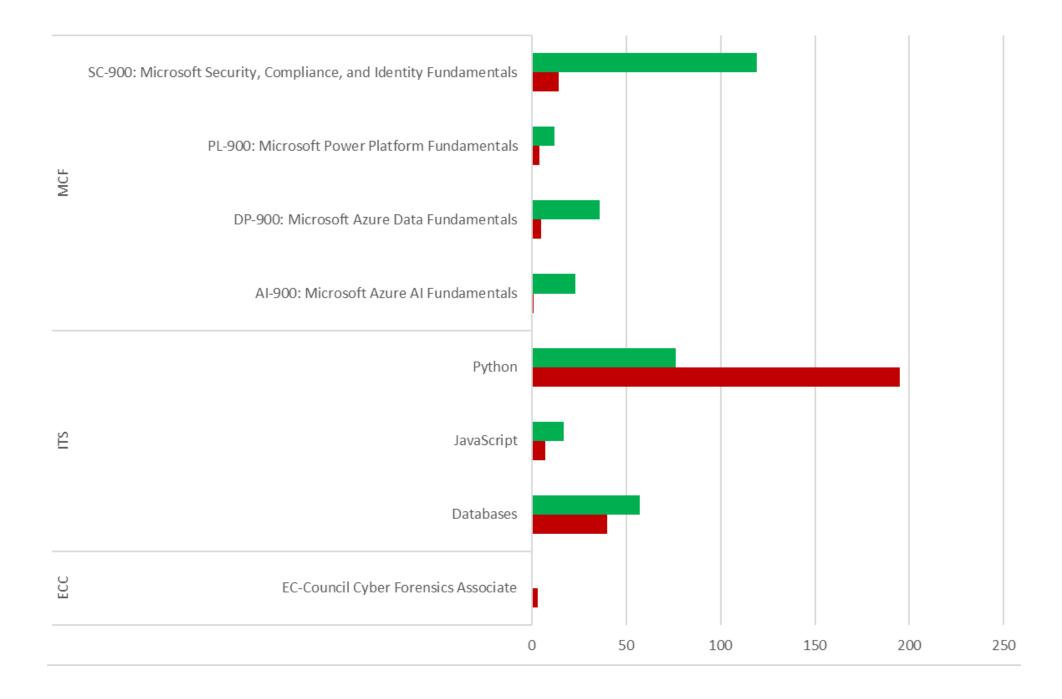


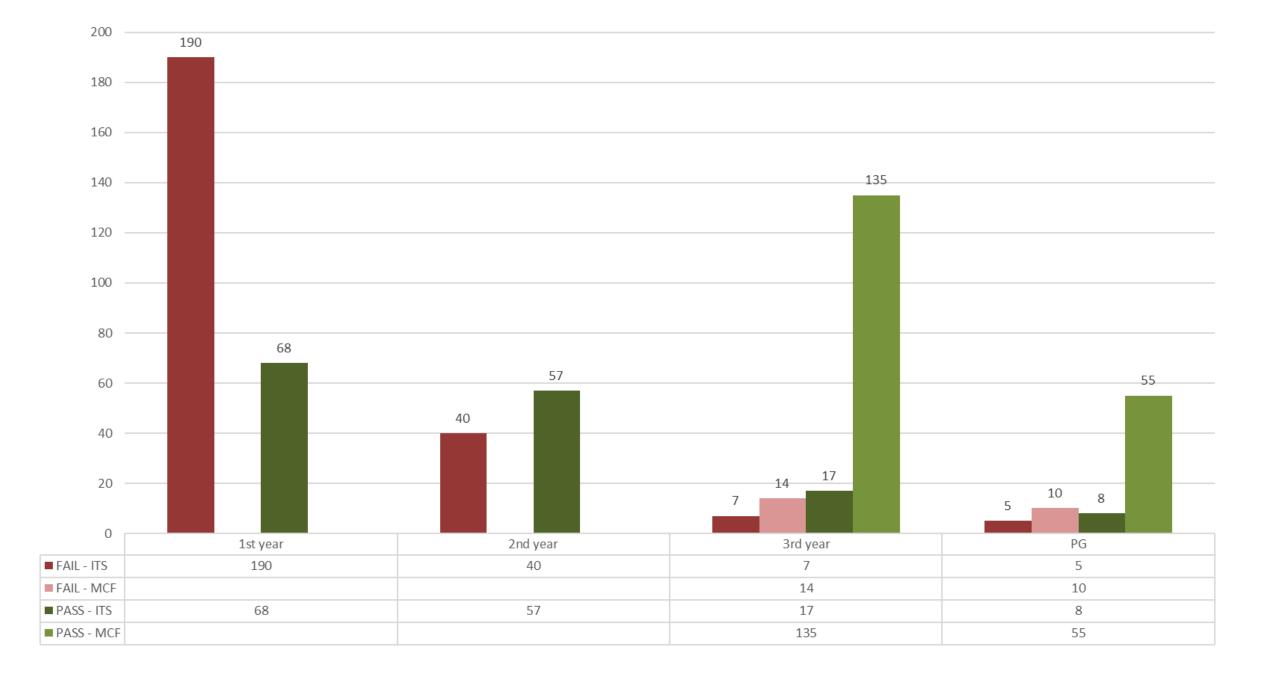
Total Exams by Year level

Total Exams by Year level









BEYOND 2023

More Marketing

We started this as a pilot in 2022. We didn't want to over promise, so we didn't fully market what we were doing

In 2023, we added more certs and our embedded certs were one of the main attractors for domestic student recruitment

In 2024, we plan to hit the marketing more with logos on our sites and with our partners

Increase in Numbers

With the right marketing, we are anticipating an increase in numbers into our programs, both international and domestic

With the increased numbers, this means that we will need to purchase the higher bundle amount

This will provide us with a larger discount, and ability to offer more short courses and certifications to the public

More Certifications

Additional certifications will be considered in 2024

This includes more certifications within the same technology programs, but also within other SSTE programs and other schools

Some of our current partnerships have certifications applicable to other disciplines

